



AN OUTLINE OF THE SEARCH:

A growing homeware online retailer experienced a surge in business, and needed to find a suitable candidate to drive the business change required. We worked with the Managing Director to develop a job profile for a specialist in '.com' retailing, and found the perfect fit – placing the Operations Director four weeks from the initial enquiry.

I began working with Bis Henderson Recruitment for the first time in June 2020 to fill a new Operations Director role. We hadn't previously worked with a specialist recruiter for our eCommerce operation needs, but the difference in moving to a specialist in this field was a stark contrast to the experiences we've had previously.

Immediately the team understood the calibre of individual we were looking for and the kind of experience they needed to have in order to be successful in the role. Recruiting anyone at Director level is a key hire and Bis Henderson fully understood the importance of this, presenting us with a carefully selected handful of candidates, each with a detailed analysis of why they felt they were worth consideration.

We interviewed three candidates and took two forward to second interview. The final result was a very positive hire and a real addition to Rinkit's senior management team. The experience of working with Bis Henderson was very positive and I would recommend them highly. This is the start of an ongoing relationship, we're already looking to place further management roles with the team and we look forward to working with Bis Henderson moving forward.

Managing Director, Rinkit

